

SENIOR SALES EXECUTIVE

Qualifications

- At least 3 to 5 years of top performer sales experience. Preferably has a book of clients that are in eLearning, HR, Marketing, Compliance, Training/Instructors or Fortune 500 companies.
- Experience preferred, but not necessary, selling explainer videos or other services to the above target list.
- Positive and professional, ready to get things done attitude.
- Aggressive salesperson who can build new relationships.
- Exceptional written and verbal communication skills, comfortable speaking with clients on the phone and in person.
- Ability to work in a fast-paced environment, but with a team that is there to support you. You sell it and we will deliver it with the utmost customer service and client satisfaction! You will be proud to sell this product.

Simplishow is the market leader in explainer videos. Everyday we help our customers such as **eBay, Adobe, Microsoft, BMW, McDonalds, Porsche, VW, J&J, BASF, SAP, Bayer and Audi** explain their product or idea through the production of simple and concise videos. Thanks to our sound methodology, insight into the target audience and use of lively storytelling, we help to make their explanation both highly appealing and engaging. We've produced thousands of videos, in over 50 languages around the world!

Position Locations

Full time positions available in New York/New Jersey Area, Miami, Los Angeles, Chicago, Cincinnati, and Atlanta. For the right candidate will consider other cities around US, Canada and Latin America.

If this sounds like you, please apply: michelle.handal@simplishow.com

Responsibilities

- Meeting quarterly sales goals.
- Travel to meet clients.
- From time to time, traveling to industry conferences. We get fantastic Fortune 500 leads here; you just need to close the deal.
- Selling a lot and having fun doing it.
- Ability to build rapport and work effectively with all team members and our clients.
- Personable and approachable personality.

How We Support You

- We will train you to become a rock star explainer. It's that simple.
- After the sale, we have a team of experienced, top notch Project Managers that will insure our clients 100% satisfaction. They have been nurtured in our simplishow Academy and are the envy of the industry. We are successful because our clients keep coming back; refer us to their colleagues, family and friends. Get us in the door and we help keep it open.
- We do marketing at industry conferences, digital media, PR and much more. We get our name out there, so you can reel them in.
- We like to have fun when we are working and this pays off for you, the client and your friends and family. As we see it, a happy you, is a productive employee.

Here is a 1-minute video that briefly explains what we do: www.simplishow.com

Simplishow is a fantastic place to work with a team that is creative, smart and fun to work with. We would love to hear from you and speak about becoming our newest team member in North and South America!

Compensation

Based on experience. For full-time employees we offer a complete package of health insurance, 401K and a healthy dose of vacation time.

simplishow



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**THIS COULD BE YOU
APPLY NOW!**