

Inside Sales

Qualifications

- Bachelor's Degree
- 0 to 3 plus years sales experience
- Confident self-starter who is extremely organized and likes to help others
- Exceptional written and verbal communication skills, comfortable speaking with clients on the phone and in person
- Ability to work in a fast paced environment
- Experience with high-volume prospecting through email marketing a plus but not required
- SalesForce experience a big plus, but not required

Responsibilities

- Supporting Sales Team by:
- Setting sales meetings with clients
 - Cold calling
 - Marketing to find new client leads
 - Bringing in new ideas & collaborating with team to execute new sales strategies
 - Client follow-up communication
 - Helping with client proposals
 - Social and digital media marketing skills a plus, but not necessary
 - Making sure the sales team has the tools that help them sell and make the client happy

How We Support You

- We will train you to become a rock star explainer. It's that simple.
- We like to have fun when we are working and this pays off for you and the client! As we see it, a happy you, is a productive employee.
- After the sale, we have a team of experienced, top notch Project Managers that will insure our clients 100% satisfaction. They have been nurtured in our Simpleshow Academy and are the envy of the industry. We are successful because our clients keep coming back and also refer us to their colleagues, family and friends. Help get the sales team in the door and we help keep it open.
- Our global company is growing extremely fast and there is lot's of room for your career growth!

Simpleshow is the market leader in explainer videos. Everyday we help our customers such as **eBay, Adobe, Microsoft, BMW, McDonalds, Porsche, VW, J&J, BASF, SAP, Bayer and Audi** explain their product or idea through the production of simple and concise videos. Thanks to our sound methodology, insight into the target audience and use of lively storytelling, we help to make their explanation both highly appealing and engaging. We've produced thousands of videos, in over 50 languages around the world!

Here is a 1-minute video that briefly explains what we do:
www.simpleshow.com

Simpleshow is a fantastic place to work with a team that is creative, smart and fun to work with. We would love to hear from you and speak about becoming our newest team member in North and South America!

Compensation

Based on experience. For full-time employees we offer a complete package of health insurance, 401K and a healthy dose of vacation time.

Position Locations

Full time positions available in Miami, FL.

If this sounds like you, please apply: michelle.handal@simpleshow.com.

simpleshow



www.simpleshow.com
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**THIS COULD BE YOU
APPLY NOW!**